

# DEALER PRICE LIST

MARCH 15, 1982



## APPLE /// PRODUCTS

	Model #	Description	Note	Sugg. Retail Price	Single Qty. Cost	Master Pack Qty.	Master Pack Cost
<b>APPLE /// SYSTEMS</b>	A3S0128	128K Bytes System (with System Software)		3495.00	2430.00	4	2325.00
	A3S0256	256K Bytes System (with System Software)	*	4295.00	2963.00	4	2834.00
<b>APPLE /// WARRANTY</b>	A3G0003	Apple /// Extended Warranty		395.00	275.00	5	255.00
	A9G0005	Profile Extended Warranty		385.00	268.00	5	249.00
<b>APPLE /// INTERFACE CARDS</b>	A3B0001	Apple /// OEM Prototyping Card		45.00	35.00	5	29.00
	A3B0002	Universal Parallel Card		225.00	146.00	5	140.00
<b>APPLE /// PERIPHERALS</b>	A3M0001	Silentype Thermal Printer ///		350.00	240.00	5	234.00
	A3M0004	Disk ///		495.00	379.00	4	356.00
	A3M0006	Monitor /// (12" B&W)	4	320.00	235.00	4	220.00
	A3M0039	Monitor /// (12" Green)		320.00	235.00	4	220.00
	A3M0305	ProFile Disk Drive		3499.00	2431.00	4	2326.00
	A3P0305	ProFile Intro Pack	3, 7	N/A	6703.00	N/A	N/A
<b>APPLE /// ACCESSORIES</b>	A2D0000	Blank Diskettes (Box of 10)		50.00	37.00	5	35.00
	A2C0001	Silentype Paper (10 Rolls)		4.50 Roll	33.00	4	31.00
	A3M0009	Vinyl Carrying Case For Apple ///		75.00	53.00	4	52.00
	A3M0013	Silentype III Conversion Kit		35.00	24.00	5	21.00
	A3M0018	256K Memory Upgrade (Exchange)	8	800.00	TBA	TBA	TBA
<b>APPLE /// SOFTWARE</b>	A3D0002	VisiCalc ///		250.00	165.00	5	150.00
	A3D0003	Apple /// Mail List Manager		150.00	95.00	5	90.00
	A3D0004	Apple /// Business Basic		125.00	80.00	5	75.00
	A3D0005	Apple /// Pascal		250.00	162.00	5	152.00
	** For More Apple /// Software, see Special Delivery Software Section						
<b>APPLE /// PRODUCT TRAINING PAKS (PTP'S)</b>	A3Z0001	PTP - Mail List Manager		N/A	20.00	5	20.00
	A3Z0002	PTP - VisiCalc ///		N/A	20.00	5	20.00
	C3Z0001	PTP - Apple Writer ///		N/A	20.00	5	20.00
	C3Z0002	PTP - Apple /// Business Graphics	1	N/A	20.00	5	20.00
<b>APPLE /// MANUALS</b>	A3L0003	Apple Business Basic Manual Volumes 1 & 2 (5 sets/box)	*	30.00 ea	90.00	N/A	N/A
	A3L0003	Pascal Programmer's Manual Two Volume Set (4 sets/box)		30.00 ea	72.00	N/A	N/A
	A3L0004	Pascal Introduction, Editor and Filer (8/box)		20.00 ea	96.00	N/A	N/A
	A3L0005	Pascal Program Preparation Tools Manual (8/box)		20.00 ea	96.00	N/A	N/A

### NOTES:

\* - New Product

1 - Available after April 1, 1982

3 - Will be discontinued when current stock is depleted

4 - Limited Availability

7 - ProFile Intro Pack consists of 2 ProFile drives,  
2 ProFile extended warranties, and a ProFile spares kit.  
The spares kit will be invoiced separately at \$1775,  
one per authorized dealer location only.

8 - Available Second Quarter 1982



20525 Mariani Avenue  
Cupertino, California 95014  
(408) 996-1010  
TLX 171-576



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## APPLE II PRODUCTS

	Model #	Description	Note	Sugg. Retail Price	Single Qty. Cost	Master Pack Qty.	Master Pack Cost
<b>APPLE II</b>	A2S0016	16K Bytes Standard	4	1330.00	980.00	4	950.00
	A2S0032	32K Bytes Standard	4	1430.00	1050.00	4	1020.00
	A2S0048	48K Bytes Standard	4	1530.00	1120.00	4	1090.00
<b>APPLE II PLUS</b>	A2S1016	16K Bytes Plus		1330.00	980.00	4	950.00
	A2S1032	32K Bytes Plus		1430.00	1000.00	4	970.00
	A2S1048	48K Bytes Plus		1530.00	1030.00	4	1000.00
	A2P2048	Family System	4	2495.00	N/A	4	1655.00
<b>APPLE II WARRANTY</b>	A2G0003	Apple II Extended Warranty		225.00	155.00	5	140.00
<b>APPLE II INTERFACE CARDS</b>	A2B0001	Prototyping/Hobby Card		24.00	15.00	5	14.40
	A2B0002	Parallel Printer Card	3	180.00	113.00	5	108.00
	A2B0003	Communications Card	3	225.00	142.00	5	135.00
	A2B0005	Hi-Speed Serial Card	3	195.00	123.00	5	117.00
	A2B0007	Centronics Printer Card	3	225.00	142.00	5	135.00
	A2B0009	Applesoft II ROM Card		200.00	126.00	5	120.00
	A2B0010	Integer BASIC ROM Card		200.00	126.00	5	120.00
	A2B0015	IEEE-488 Card		450.00	292.00	5	270.00
	A2B0043	Language Card (16K RAM Card)		195.00	128.00	5	122.00
	A2B0044	Super Serial Card	*	195.00	128.00	5	122.00
<b>APPLE II PERIPHERALS</b>	A2M0003	Disk II - Drive only		525.00	410.00	4	392.00
	A2M0029	Graphics Tablet w/Interface		795.00	560.00	N/A	N/A
	A2M0036	Silentype Printer Apple II		395.00	280.00	5	264.00
	A2M0044	Disk II w/interface		645.00	470.00	4	450.00
	A3M0006	Monitor /// (12" B&W)	4	320.00	235.00	4	220.00
	A3M0039	Monitor /// (12" Green)		320.00	235.00	4	220.00
	A2M0005	Sanyo 9" B&W Monitor		240.00	180.00	N/A	N/A
<b>APPLE II ACCESSORIES</b>	A2C0001	Silentype Paper (10 Rolls)		4.50 Roll	33.00	4	31.00
	A2M0009	Vinyl Carrying Case		30.00	23.00	5	22.00
	A2M0016	Memory Expansion 16K		120.00	60.00	5	55.00
	A2M0019	Programmers Aid #1	3	50.00	32.00	2	30.00
	A2M0027	Auto-Start ROM (Integer BASIC)		65.00	39.00	N/A	N/A
<b>APPLE II SOFTWARE</b>	A2D0000	Blank Diskettes (Box of 10)		50.00	37.00	5	35.00
	A2D0007	Dow Jones Portfolio Evaluator	6	50.00	37.00	5	35.00
	A2D0012	The Controller 1.1		625.00	426.00	4	406.00
	A2D0013	Apple Post	6	50.00	34.00	5	32.50
	A2D0014	Shell Games, Education I	6	30.00	19.00	5	18.00
	A2D0015	Elementary, My Dear Apple, Education II		30.00	20.00	5	18.00
	A2D0016	Apple How To! Education III		50.00	32.50	5	31.00
	A2D0018	Apple Bowl	6	25.00	16.25	5	15.50
	A2D0023	DOS 3.3 Upgrade Kit		60.00	42.00	5	40.00
	A2D0024	Apple Pascal		250.00	165.00	5	150.00
	A2D0026	Apple Writer 1.1		75.00	47.00	5	45.00
	A2D0028	Apple Pilot		150.00	97.50	3	93.00
	A2D0029	DOS Tool Kit		75.00	47.00	5	45.00
	A2D0030	DJ News & Quotes Reporter		95.00	62.00	5	58.00
	A2D0031	Apple Stellar Invaders		25.00	16.25	5	15.50
	A2D0032	Apple Fortran		200.00	136.00	4	124.00
	A2D0033	Apple Plot	6	70.00	45.00	5	42.00
	A2D0034	Apple Adventure		35.00	23.00	5	21.50
	A2D0037	AppleGraphics II		75.00	47.00	5	45.00
	A2D0038	Apple Music Theory		50.00	32.50	5	30.50

### NOTES:

\* - New Product

3 - Will be discontinued when current stock is depleted

4 - Limited Availability

6 - 13 Sector version



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## MISCELLANEOUS PRODUCTS

	Model #	Description	Note	Sugg. Retail Price	Single Qty. Cost	Master Pack Qty.	Master Pack Cost
<b>MISCELLANEOUS</b>	A2G0001	Diskette Holder Vinyl Pages		8.50	5.25	10	5.00
	A2G0002	Software Binder (12/box)		9.50	72.00	N/A	N/A
<b>APPLE II MANUALS</b>	A2L0001	Apple Reference Manual (8/box)		20.00 ea	96.00	N/A	N/A
	A2L0002	6502 Hardware Manual (5/box)		15.00 ea	63.00	N/A	N/A
	A2L0003	6502 Programmer's Manual (5/box)		15.00 ea	63.00	N/A	N/A
	A2L0004	Parallel Printer Manual (5/box)		2.00 ea	6.00	N/A	N/A
	A2L0005	BASIC Programming Manual (20/box)		7.00 ea	72.00	N/A	N/A
	A2L0006	AppleSoft Reference Manual (8/box)		10.00 ea	48.00	N/A	N/A
	A2L0007	Communications Manual (5/box)		2.00 ea	6.00	N/A	N/A
	A2L0008	High-Speed Serial Manual (5/box)		2.00 ea	6.00	N/A	N/A
	A2L0011	Programmer's Aid Manual (16/box)		2.00 ea	20.00	N/A	N/A
	A2L0012	Disk II Manual (8/box)		10.00 ea	48.00	N/A	N/A
	A2L0018	AppleSoft Tutorial Manual (9/box)		10.00 ea	54.00	N/A	N/A
	A2L0026	Apple Fortran Reference Manual (7/box)		25.00 ea	105.00	N/A	N/A
	A2L0027	Pascal Language Reference Manual (9/box)		20.00 ea	108.00	N/A	N/A
	A2L0028	Pascal Operating System Manual (7/box)		25.00 ea	105.00	N/A	N/A
	A2L0033	Graphics Tablet Manual (5/box)		10.00 ea	30.00	N/A	N/A
	A2L0034	Silentype Manual (10/box)		2.00 ea	12.00	N/A	N/A
	A2L0036	The DOS Manual DOS 3.3 (10/box)		10.00 ea	60.00	N/A	N/A
	A2L0041	Apple Pilot Language Manual (9/box)		20.00 ea	108.00	N/A	N/A
	A2L0042	Apple Pilot Editors Manual (10/box)		15.00 ea	90.00	N/A	N/A
<b>LITERATURE AND SALES AIDS</b>	A2G0004	Pascal Syntax Poster (10/box)		4.95	35.00	9	31.00
	A2G0006	Literature Display Counter Top	3	N/A	85.00	N/A	N/A
	A2G0013	Apple Mylar Banner		N/A	10.00	N/A	N/A
	A2L0056	Apple In Depth F/W (25/box)		3.00 ea	35.00	5	32.50
	A2L0051	Apple Mag. Vol.2 #1 (Telecomm.) (50/box)		2.50 ea	32.50	5	25.00
	A2L0057	Apple Mag. Vol.2 #2 (Arts) (50/box)		3.00 ea	35.00	5	30.00
<b>APPLE II CASSETTE TAPES</b>	A2T0016	Integer BASIC Cassette Demos	3	30.00	23.00	5	21.00
	A2T0017	AppleSoft Cassette Demos	3	25.00	18.00	5	17.25

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## DISTRIBUTED PRODUCTS SOFTWARE

	Model #	Description	Note	Sugg. Retail Price	Single Qty. Cost	Master Pack Qty.	Master Pack Cost
<b>BPI:</b>	D2D0002	BPI Accounts Receivable		395.00	248.00	5	229.00
	D2D0003	BPI General Ledger		395.00	248.00	5	229.00
	D2D0023	BPI Inventory Control		395.00	248.00	5	229.00
	D2D0035	BPI Payroll		395.00	248.00	5	229.00
	D2D0036	BPI Job Costing		595.00	374.00	5	345.00
	D2L0001	BPI Descriptive Brochure		4.95	2.50	N/A	N/A
<b>MICRO FOCUS:</b>	D2D0032	CIS COBOL with Forms-2		950.00	595.00	5	550.00
	D2D0033	CIS COBOL Dealer Kit		N/A	150.00	N/A	N/A
	D2L0011	CIS COBOL Manuals		95.00	59.00	N/A	N/A
<b>SIRIUS SOFTWARE:</b>	D2D0037	EZ Draw		49.95	31.45	4	28.95
	D2D0038	Both Barrels		24.95	15.70	10	14.45
	D2D0039	Star Cruiser		24.95	15.70	10	14.45
	D2D0040	Cyber Strike		39.95	25.15	10	23.15
	D2D0041	Phantoms Five		29.95	18.85	10	17.35
	D2D0042	Space Eggs		29.95	18.85	10	17.35
	D2D0043	Pulsar II		29.95	18.85	10	17.35
	D2D0044	Autobahn		29.95	18.85	10	17.35
	D2D0045	Orbitron		29.95	18.85	10	17.35
	D2D0046	Gamma Goblins		29.95	18.85	10	17.35
	D2D0047	Gorgon		39.95	25.15	10	23.15
	D2D0048	Sneakers		29.95	18.85	10	17.35
	D2D0073	Pascal Graphics Editor		99.95	62.90	4	57.95
	D2D0074	Epoch		34.95	22.00	10	20.25
	D2D0077	Copts and Robbers		34.95	22.00	10	20.25
	D2D0079	Dark Forest		29.95	18.85	10	17.35
	D2D0080	Beer Run		29.95	18.85	10	17.35
	D2D0081	Borg		29.95	18.85	10	17.35
	D2D0082	Outpost		29.95	18.85	10	17.35
<b>MICROCOM:</b>	D2D0055	Micro Courier		250.00	157.00	5	45.00
	D2D0076	Micro Courier Dealer Intro. Pack		N/A	195.00	N/A	N/A
	D2D0056	Micro Telegram		250.00	157.00	5	145.00
<b>IMAGE PRODUCTS:</b>	D2D0057	Time Manager	3	150.00	94.00	5	87.00
<b>STRATEGIC SIMULATIONS:</b>	D2D0058	Computer Bismark		59.95	37.75	4	34.75
	D2D0060	Computer Napoleonic		59.95	37.75	4	34.75
	D2D0062	Computer Air Combat		59.95	37.75	4	34.75
	D2D0063	Computer Conflict		39.95	25.15	4	23.15
	D2D0064	Warp Factor		39.95	25.15	4	23.15
	D2D0065	Cartels and Cutthroats		39.95	25.15	4	23.15
	D2D0066	Operation Apocalypse		59.95	37.75	4	34.75
	D2D0067	Torpedo Fire		59.95	37.75	4	34.75
	D2D0068	Chronicles of Osgroth - 1		59.95	37.75	4	34.75
	D2D0069	Computer Baseball		39.95	25.15	4	23.15
	D2D0070	President Elect		39.95	25.15	4	23.15
<b>DAKIN 5:</b>	D2D0075	The Analyzer		575.00	362.00	4	333.00

### NOTES:

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## DISTRIBUTED PRODUCTS - HARDWARE AND MISC.

	Model #	Description	Note	Sugg. Retail Price	Single Qty. Cost	Master Pack Qty.	Master Pack Cost
<b>FURNITURE:</b>	A2M0034	Desk	3	220.00	151.00	N/A	N/A
	A2M0035	Desk Return	3	130.00	90.00	N/A	N/A
<b>THUNDERCLOCK:</b>	D2B0034	Thunderclock Card		139.00	104.00	5	98.00
	D2D0034	Thunderware Pascal Software		29.00	22.00	5	20.00
	D2M0047	Thunderclock X-10 Interface		49.00	37.00	5	34.00
	D2D0083	Thunderclock DOS Dater		29.00	22.00	5	20.00
<b>MOUNTAIN COMPUTER:</b>	A2M0024	Clock-Calendar Card		280.00	210.00	6	196.00
<b>SANYO:</b>	A2M0005	B/W 9" Monitor		240.00	180.00	N/A	N/A
<b>SMARTERM:</b>	D2B0010	Smarterm 80-Column Board		379.00	265.00	5	250.00
<b>QUME:</b>	D2M0060	Qume Sprint 5/45		2995.00	2190.00	N/A	N/A
	D2M0062	Qume Bi-Directional Tractor		225.00	163.00	N/A	N/A
<b>CENTRONICS:</b>	A2M0011	Centronics 779	3	1545.00	1175.00	N/A	N/A
	D2M0064	Centronics 737-1 (includes edge card adapter cable)	3	1025.00	640.00	6	610.00
<b>APPLE:</b>	D2L0013	Apple Monitor Peeled		19.95	9.95	N/A	N/A
	D2L0014	Pascal Hands On (5/box)	*	14.95 ea	37.75	N/A	N/A

### NOTES:

\* - New Product

3 - Will be discontinued when current stock is depleted.

## SERVICE PARTS DISCOUNTS

The following discounts apply only to authorized dealers who are Level 1 Service Centers.

DOLLAR AMOUNT ORDERED	DISCOUNT
\$25.00-100.00	0%
\$100.00 to 1,000.00	25%
\$1,001.00 to 10,000.00	30%
\$10,001.00 and above	40%



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## SPECIAL DELIVERY SOFTWARE

	Model #	Description	Note	Sugg. Retail Price	Single Unit	Master Pack	Medium Order	Large Order
<b>BUSINESS:</b>								
	C2B0004	APM		235.00	152.75	141.00	136.30	129.25
	C2B0005	Formulex		75.00	48.75	45.00	43.50	41.25
	C2B0006	Goodspell		60.00	39.00	36.00	34.80	33.00
	C2B0008	Order Tracking System		50.00	32.50	30.00	29.00	27.50
	C2B0001	Pascal Animation		75.00	48.75	45.00	43.50	41.25
	C2B0007	Plan 80		185.00	120.25	111.00	107.30	101.75
	C2B0003	Psort		85.00	55.25	51.00	49.30	46.75
	C2B0009	VisiCalc Real Estate		65.00	42.25	39.00	37.70	35.75
	C2B0002	VT-100 Emulator		75.00	48.75	45.00	43.50	41.25
	C2B0010	Apple Writer II	*	150.00	97.00	90.00	87.00	82.00
	C2B0011	Script II	*	100.00	65.00	60.00	58.00	55.00
	C3B0001	Apple Writer ///		225.00	146.00	135.00	130.00	123.00
	C3B0002	Business Graphics ///	*	175.00	113.00	105.00	101.00	96.00
	C3B0003	Apple Access ///		150.00	97.00	90.00	87.00	82.00
	C3B0004	Script ///		125.00	81.00	75.00	72.00	68.00
<b>EDUCATION:</b>								
	C2E0006	Bridge Tutor		40.00	26.00	24.00	23.20	22.00
	C2E0007	Bridge Tutor with Scientific		60.00	39.00	36.00	34.80	33.00
	C2E0002	Geometry and Measure		50.00	32.50	30.00	29.00	27.50
	C2E0001	Hand Holding BASIC		100.00	65.00	60.00	58.00	55.00
	C2E0004	Pilot Animation Tools		75.00	48.75	45.00	43.50	41.25
	C2E0003	Supermap		35.00	22.75	21.00	20.30	19.25
	C2E0005	Topographic Mapping		65.00	42.25	39.00	37.70	35.75
	C2E0008	Speed Reader	*	70.00	45.00	42.00	40.00	38.00
	C2E0009	Spelling Strategy	*	45.00	29.00	27.00	26.00	24.00
	C2E0010	Math Strategy	*	45.00	29.00	27.00	26.00	24.00
	C2E0011	Mop Town	*	50.00	32.00	30.00	29.00	27.00
	C2E0012	Magic Spells	*	45.00	29.00	27.00	26.00	24.00
<b>PERSONAL:</b>								
	C2H0006	Agenda Files		35.00	22.75	21.00	20.30	19.25
	C2H0004	Artist Designer		65.00	42.25	39.00	37.70	35.75
	C2H0007	Diet Analysis		45.00	29.25	27.00	26.10	24.75
	C2H0003	Galactic Wars		35.00	22.75	21.00	20.30	19.25
	C2H0002	Musicomp		45.00	29.25	27.00	26.10	24.75
	C2H0001	Personal Finance		75.00	48.75	45.00	43.50	41.25
	C2H0005	Utopia Graphics		75.00	48.75	45.00	43.50	41.25
	C2H0009	World's Blackjack		50.00	32.50	30.00	29.00	27.50
<b>SCIENTIFIC/ INDUSTRIAL:</b>								
	C2S0003	Circuit Analysis		40.00	26.00	24.00	23.20	22.00
	C2S0001	Stepwise Regression		150.00	97.50	90.00	87.00	82.50
	C2S0002	Data Tree Data Base	*	125.00	81.00	75.00	72.00	68.00
	C3S0001	Pascal Utility Library		75.00	48.00	45.00	43.00	41.00
<b>APPLE /// PRODUCT TRAINING PACKS</b>								
	C3Z0001	PTP - Apple Writer ///		N/A	20.00	20.00	N/A	N/A
	C3Z0002	PTP - Apple /// Business Graphics	1	N/A	20.00	20.00	N/A	N/A

### Notes:

\* - New Products

1 - Available After April 1, 1982

Single Unit - Single Quantity of One Product

Master Pack - Five (5) of One Product

Medium Order - Single order containing 6 - 19 Master Packs of Special Delivery Software

Large Order - Single order containing 20 or more Master Packs of Special Delivery Software



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## APPLE SALES SUPPORT MATERIAL (NO CHARGE)

	Model #	Description	Qty. Per Pack	Max. Order Qty.
<b>IN-STORE USE:</b>	A2F0001	Large Logo Decals	200	1
	A2F0002	Small Logo Decals	200	1
	A2F0005	Retail Price List	200	4
	A2F0006	Apple Logo Poster	2	5
	A2F0010	Apple Gift Catalog	50	1
<b>EDUCATION:</b>	A2F0004	Education System Flyer	250	1
	A2F0061	Apples In Training Brochure	50	2
<b>BUSINESS:</b>	A2F0011	Dow Jones Flyer	200	1
	A2F0058	ProFile Take One Flyer	100	2
	A2F0059	Apple /// Brochure	25	4
	C3F0001	Apple /// Special Delivery Brochure	100	1
<b>MISCELLANEOUS:</b>	A2F0015	Handicapped Resource Guide	25	2
	A2F0016	Co-op Radio /TV Sheet	1	10
	A2F0017	OEM Program Brochure	25	1
	A2F0018	Extended Warranty Flyer	300	1
<b>DATA SHEETS:</b>	A2F0019	Apple II Plus Personal Computer System	25	2
	A2F0022	The Controller	25	2
	A2F0023	Apple Post	25	2
	A2F0027	Apple Writer	25	2
	A2F0028	Apple Plot	25	2
	A2F0029	Elementary, My Dear Apple	25	2
	A2F0030	Apple Music Theory	25	2
	A2F0031	Shell Games	25	2
	A2F0032	Apple Pilot	25	2
	A2F0033	Mail List Manager	25	2
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	A2F0037	Sophisticated Operating System SOS	25	2
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	A2F0041	DOS Toolkit	25	2
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	A2F0046	Daisy Wheel Printer (Qume Sprint 5/45)	25	2
	A2F0047	Disk ///	25	2
	A2F0048	Monitor ///	25	2
	A2F0050	Apple IEEE-488 Interface Card	25	2
	A2F0051	Universal Parallel Interface Card	25	2
	A2F0052	CARDS: AppleSoft & Integer BASIC Firmware Hobby/Prototyping Auto-Start ROM 16 Byte Expansion Memory Module Programmer's Aid #1	25	2
	A2F0053	Apple /// OEM Prototyping Card	25	2
	A2F0054	Apple One-Year Extended Limited Warranty	25	2
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	A2F0062	Seeds of Success	50	2
	A2F0063	Parallel Interface Card	50	2
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